Why we exist:
To SERVE Our Members’ Interests

What we stand for:
INTEGRITY Is First In All We Do
Treat All With RESPECT
VALUE Employees As Our Primary Resource
Be a GOOD Corporate Citizen

We promise to:
Treat you with the highest standards of RESPECT and PROFESSIONALISM.
Be ACCURATE and ENSURE THE SECURITY of your financial information.
MAKE IT EASY for you to do business with us.
IDENTIFY your needs and suggest a solution that will IMPROVE your financial life.
RESPOND to your requests in a timely manner.
SHOW YOU APPRECIATION for allowing us to SERVE you.
2017 was a good year for Truity Credit Union. Although we faced some challenges, we ended the year with 67,409 members and $776 million in assets, up $8 million from the end of 2016.

We continued to return money to members in the form of fair pricing through lower loan rates, and we experienced good loan production growth, up $27 million to $638 million.

We serve members in person through eight branches in four states and our call center. Online and mobile banking transactions make it easy for members to do business with us no matter where they are. In fact, this year members did more business with us through the Truity mobile app than any other channel. Now members can see their credit card information on their smartphone, and they can use Truity Pay to move money to anyone at anytime.

Going forward, we’ll continue to focus on creating a seamless banking experience. From the branch to the website, from the call center to our mobile app, we are dedicated to providing unsurpassed service and strive to be in tune with advanced technologies, as well.

The purpose of the annual report is to outline the credit union’s financial condition by presenting our assets and liabilities, revenues and expenses. Our primary mission, to serve your interests, drives our success and remains at the forefront of everything we do.

Credit unions have two key resources: professional staff members and exceptional volunteers who serve on the board of directors and the Supervisory Committee. We are fortunate to have the best of both.

We are keenly aware that you have a choice in financial institutions. All of us at Truity want to thank you for your loyal business. It is a privilege and honor to serve your financial needs.
EMPLOYEE VOLUNTEERISM

Credit union employees give their time and resources generously. Employees voluntarily support Community Cares, the credit union’s way of donating to both the United Way and the American Cancer Society’s Relay For Life. In 2017, Bartlesville employees gave more than $70,000 to the United Way and more than $15,000 to Relay For Life of NOW.

Other recipients of credit union employee generosity and volunteer hours include:
- Agape Mission
- Big Brothers Big Sisters
- Building Bridges of Oklahoma
- The Cottage
- Daybreak Rotary
- HOPE Clinic
- Lions Club
- Westside Community Center
- Young Professionals of Bartlesville

COMMUNITY PARTNERS

In addition to the employees of Phillips 66 and ConocoPhillips in Bartlesville, we serve more than 100 Select Employee Groups, including:
- ABB
- Bartlesville Public Schools
- The City of Bartlesville
- Diversified Systems Resources
- Rogers State University
- Schlumberger, REDA Production
- Siemens Applied Automation
- Tri County Technology Center
- The Voice of the Martyrs, Inc.

EMPLOYEE VOLUNTEERISM

The creative employees that work at the Lawrence branches are always looking for ways to show Lawrence residents the value of credit union membership.

In Lawrence, Truity regularly sponsors events tied to Lawrence Public Schools as well as to The University of Kansas. Events for 2017 included the United Way Supply Drive along with several awards given to our local teachers and classified staff in USD 497.

Other organizations supported by employees in Lawrence include:
- Boys and Girls Club
- Junior Achievement
- Just Food
- Toys for Tots
- United Way of Douglas County

COMMUNITY PARTNERS

Not only does the credit union serve the faculty, staff and students of The University of Kansas, we also serve many other Select Employee Groups, including:
- Amarr Garage Door
- Baker University
- Cottonwood, Inc
- General Dynamics Information Technology
- Hallmark
- Haskell Indian Nations University
- Laird Noller Automotive
- Lawrence Memorial Hospital
- Lawrence Public Schools
- And our newest group, The Local Firefighters Union, IAFF Local 1596
EMPLOYEE VOLUNTEERISM
Since we are so closely tied to our Select Employee Groups in Houston, we sponsor many of the activities and causes that are important to them.

COMMUNITY PARTNERS
In addition to the employees of Phillips 66 and ConocoPhillips in Houston, we serve several other companies, including:
▸ Chevron/Phillips Chemical Co.
▸ Securitas Inc.
▸ Sodexo
▸ Zachry Construction Co.

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EMPLOYEE VOLUNTEERISM
In Northwest Arkansas, we sponsor Court Appointed Special Advocates and Newspapers in Education, among other initiatives, and employees support many local organizations, including:
▸ Alzheimer’s Association
▸ Children’s Safety Center
▸ The First Tee NWA
▸ Make-A-Wish Foundation
▸ Springdale Rotary

COMMUNITY PARTNERS
In addition to Tyson Foods, Inc. team members, we offer credit union membership to several other organizations, including:
▸ BNSF Logistics
▸ Cobb-Vantress
▸ Fayetteville Public Schools
▸ Kawneer
▸ Northwest Technical Institute
▸ Ozark Regional Transit
▸ Springdale Public Schools
Community Connections

Truity Credit Union wouldn’t be successful without the support of the communities we serve. Being a good corporate citizen is a high priority for us, and we are proud of the fact that our corporate giving has been at record levels for the past few years at a time when many companies are giving less.

Corporate-wide, Truity employees serve on the boards of almost 20 different organizations and report volunteering more than 500 hours each month in their communities.

SPIRIT CARDS
Truity Credit Union makes it easy for members to support local schools and organizations with the Spirit Debit Card program. Members show support for their group by using the cards, and a portion of the interchange is donated to the school or organization featured on the card—$152,757 has been given to area organizations since the program began in 2009.

SCHOLARSHIPS
In 2017, Truity continued its tradition of offering an online scholarship application to high school seniors. This year the scholarship application included a short Instagram video. Three $1,000 scholarships were awarded, one each in Bartlesville, Springdale and Lawrence.

TRUITY EDUCATION FOUNDATION
Formed in 2009, this organization has raised more than $985,000 for public school foundations and educational organizations in Bartlesville, Oklahoma, Lawrence, Kansas and Northwest Arkansas. Members of the Truity Education Foundation are eligible for membership in Truity Credit Union.
BARTLESVILLE, OKLAHOMA:
501 S JOHNSTONE AVE
2612 SE WASHINGTON BLVD

HOUSTON, TEXAS:
600 N DAIRY ASHFORD
WC.202.02
CONOCOPHILLIPS COMPLEX
2331 CITYWEST BLVD
SUITE 143
HOUSTON PHILLIPS 66 WORLD HQ

SPRINGDALE, ARKANSAS:
1910 S THOMPSON ST

LAWRENCE, KANSAS:
3400 W 6TH ST
2221 W 31ST ST
1300 W 23RD ST

TRUITY CREDIT UNION
PO BOX 1358 | BARTLESVILLE, OK 74005 | 800.897.6991 | TRUITYCU.ORG

Clockwise from above: Bartlesville Headquarters, Lawrence Main, Springdale and Houston offices.
Consolidated Balance Sheet

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash</td>
<td>$76,736,000</td>
<td>$68,184,000</td>
</tr>
<tr>
<td>Investments</td>
<td>37,949,000</td>
<td>65,900,000</td>
</tr>
<tr>
<td>Loans to members</td>
<td>638,190,000</td>
<td>611,272,000</td>
</tr>
<tr>
<td>Less allowance for loan losses</td>
<td>(5,927,000)</td>
<td>(5,615,000)</td>
</tr>
<tr>
<td>Net loans</td>
<td>632,263,000</td>
<td>605,657,000</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>10,237,000</td>
<td>9,685,000</td>
</tr>
<tr>
<td>Other assets</td>
<td>18,735,000</td>
<td>18,247,000</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>$775,920,000</td>
<td>$767,673,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES &amp; MEMBERS’ EQUITY</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Member Deposit Accounts:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shares, share drafts</td>
<td>$572,412,000</td>
<td>$574,553,000</td>
</tr>
<tr>
<td>&amp; money markets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share certificates</td>
<td>122,287,000</td>
<td>117,420,000</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>694,699,000</td>
<td>691,973,000</td>
</tr>
<tr>
<td>Borrowed funds</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>705,471,000</td>
<td>701,973,000</td>
</tr>
<tr>
<td>Members’ Equity:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Regular reserve</td>
<td>6,191,000</td>
<td>6,191,000</td>
</tr>
<tr>
<td>Undivided earnings</td>
<td>63,314,000</td>
<td>59,767,000</td>
</tr>
<tr>
<td>Unrealized gain (loss) on available for-sale investments</td>
<td>944,000</td>
<td>(258,000)</td>
</tr>
<tr>
<td>Total Members’ Equity</td>
<td>70,449,000</td>
<td>65,700,000</td>
</tr>
<tr>
<td>TOTAL LIABILITIES &amp; MEMBERS’ EQUITY</td>
<td>$775,920,000</td>
<td>$767,673,000</td>
</tr>
</tbody>
</table>

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**Assets**

- 2013: 668
- 2014: 668
- 2015: 717
- 2016: 768
- 2017: 776

**Loans**

- 2013: 535
- 2014: 544
- 2015: 566
- 2016: 619
- 2017: 638
Consolidated Statement of Earnings

INTEREST INCOME

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest on loans</td>
<td>$29,936,000</td>
<td>$28,593,000</td>
</tr>
<tr>
<td>to members</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest on investments &amp; cash equivalents</td>
<td>904,000</td>
<td>1,517,000</td>
</tr>
<tr>
<td><strong>Total Interest Income</strong></td>
<td><strong>$30,840,000</strong></td>
<td><strong>$30,110,000</strong></td>
</tr>
</tbody>
</table>

INTEREST EXPENSE

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2016</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shares, share drafts &amp; money markets</td>
<td>$1,639,000</td>
<td>$1,078,000</td>
</tr>
<tr>
<td>Share certificates</td>
<td>1,014,000</td>
<td>956,000</td>
</tr>
<tr>
<td><strong>Total dividend expense</strong></td>
<td><strong>2,653,000</strong></td>
<td><strong>2,034,000</strong></td>
</tr>
<tr>
<td>Interest on borrowed funds</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total interest expense</strong></td>
<td><strong>2,653,000</strong></td>
<td><strong>2,034,000</strong></td>
</tr>
</tbody>
</table>

Net interest income $28,187,000 28,076,000
Provision for Loan Losses 5,562,000 5,087,000

Net interest income after provision for loan losses $22,625,000 22,989,000

Non-interest income $12,251,000 12,904,000
Non-interest expense $31,329,000 30,127,000

NET EARNINGS $3,547,000 $5,766,000

Copies of audited financial statements are available upon request.
Board of Directors

Truity is governed by a volunteer board of directors composed of Truity members. They guide the general direction and affairs of the credit union in accordance with our bylaws.

MATT EPPERSON
Manager, HR Shared Services, Phillips 66

DAYLON EADS
Manager, Facilities Engineering, ConocoPhillips

R. LEE KIDD, III
Vice President, Benefits, Tyson Foods Inc.

STEPHANIE (MESTON) ARY
Managing member of a private oil and gas company in Oklahoma City

MATT McCLOREY
President, Crititech, Inc.

BRIT PARKER
Manager and IS Business Partner Upstream, ConocoPhillips, Retired

CHUCK ROHRS,
CHAIRMAN
Manager Internal Audit - Corporate, Phillips 66

AVIS BRAGGS
IT Manager, Lower 48 Region, ConocoPhillips, Retired

JOHN ZUKLIC
Treasurer, Phillips 66

BEVERLY DOLLAR
Formerly of ConocoPhillips, now in private legal practice

BRENT BOEVE
Manager SAP PRA Projects, ConocoPhillips, Retired
The role of the Supervisory Committee is to ensure that members’ interests are protected by conducting audits and reviews of key financial and operating components of the credit union. Appointed by the credit union board of directors, the Supervisory Committee is responsible for coordinating audits to determine that accounting records are prepared promptly, and that they accurately reflect the credit union’s condition.

To assist in this process, the committee engaged the firm of HoganTaylor, LLP to perform the annual audit of the credit union for the year ending December 31, 2017.

As a result of this audit and our ongoing internal audit, it is the opinion of the Supervisory Committee that the financial statements fairly and accurately reflect the condition of the credit union.

On behalf of the Supervisory Committee, we appreciate the opportunity to serve the credit union, and as always, we welcome your comments and suggestions.

SUPERVISORY COMMITTEE

R. SCOTT HENSLEY, CHAIRMAN
Information Protection and Policy Administration, ConocoPhillips

AMY LAWRENCE
Sr. Analyst, Controllers, Phillips 66

MARY FRIEDMAN
Consultant Privacy and Awareness, Global Information Protection & Assurance, ConocoPhillips, Retired

ANGELA LORSON
Director of Joint Venture Accounting, Finance, ConocoPhillips

AMY GRONIGAN
Supervisor – Closing & Control, Midstream Financial Service, Phillips 66